



# TOYOTA of Ann Arbor

DECEMBER 2024

## Top Sales Award



"We're thrilled to recognize Tyler Doyle for our Salesperson of the Month! Tyler's hard work, commitment

to excellence, and genuine care for our customers make him an invaluable asset to the Toyota of Ann Arbor team. His ability to connect with customers, understand their needs, and guide them to the perfect vehicle has set him apart as a top performer. Congratulations, Tyler! Thank you for going above and beyond every day. We're proud to have you on our team and can't wait to see all you accomplish in the coming year!" – Chris Low

## Fixed Ops Team Member of the Month



"Dominic comes to us from Honda and has been an important addition to the team from day 1. Every day he brings a strong work ethic, great

attitude and determination to master the Toyota brand. Thank you for all you do!" – David Clay

## GM Message

As we enter the final stretch of 2024, I want to take a moment to reflect on what a remarkable year it's been. Together, we've achieved incredible milestones, faced challenges head-on, and shown resilience in an ever-changing market. I couldn't be more proud of each one of you for the dedication, hard work, and positive energy you bring to Toyota of Ann Arbor every day.

This December, let's keep that momentum going. We're pushing to finish the year strong, and every single interaction with our customers, every sale, and every service appointment helps us reach our goals. Your commitment to providing outstanding service, showing care, and going the extra mile is what makes the difference and sets us apart. Let's also remember to take a moment to appreciate the season and each other. We'll have some activities this month to celebrate the holidays, and I hope you all join in. It's a great time to relax, recharge, and connect with our team in a festive spirit.

Thank you all for making 2024 a memorable year. Let's close out December with energy, focus, and our eyes on the road ahead for an even more successful 2025! - Chris Low

## Happy Birthday

Alayne Luce	12/5
Patty Horn	12/7
Dominic Dougherty	12/10
Keith Brooks	12/16
Jonathan Roden	12/18
Justin Williams	12/19
Carol Keene	12/20
Chandler Struble	12/21
Lisa Ontko	12/22
Frederico Henao	12/24

## Congratulations for Your Years Of Service

Douglas Balogh	12/28/15	9 Years
Zackary Johnson	12/13/18	8 Years
Harley Orozco	12/04/23	1 Year
Raphael Garcia-Settles	12/18/23	1 Year

## NONSTOP Team Member of the Month



Congratulations to Tony Khalil, our #NONSTOP Employee of the Month! As one of our dedicated finance managers, Tony consistently goes above and beyond to ensure every customer has a smooth, supportive, and positive experience. His unwavering commitment and tireless work ethic truly embody the #NONSTOP spirit.

Thank you, Tony, for your dedication and for making a difference for our team and customers every day. We're proud to have you on board and look forward to seeing your continued success! – Chris Low

## Community Focused

Thank you to everyone who volunteered in October! We set another record by adding 189 volunteer hours to our annual goal!



WE INSPIRE PEOPLE TO GROW, MAKING OUR FAMILIES, TEAM, AND COMMUNITY PROUD



# SUBARU of ANN ARBOR

DECEMBER 2024

### Top Sales Award



“Congratulations to Westan for being our Salesperson of the Month! Thank you for your NONSTOP

dedication and for always pushing yourself to grow each month. We’re incredibly proud to have you on our team!” – Zach Dunning

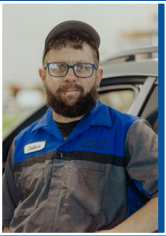
### GM Message

WE couldn’t be more proud of the incredible team effort across all departments—from Service, Parts, and Sales to our dedicated Accounting Department. Thank you all for pushing each other to achieve greatness and inspiring growth throughout the organization! WE look forward to closing the year strong in December and building momentum as WE enter the new year! – Zach Dunning

### Happy Birthday

Craig Pote	12/8
Angela Vitez	12/8
Austen Konz	12/9
Remington Kitchen	12/26
Matthew Davis	12/29
Kevin Allen	12/29

### Fixed Ops Team Member of the Month



“Dalton is one of the hardest working technicians I have worked with. He is in every day at 6:30am and is ready to go! As long as there is work to be done,

Dalton is on it. He has a great attitude and genuinely cares about his work, teammates, shop, and the campus. You will even find him in the plow truck in the winter salting and assisting with snow removal. WE are so grateful to have him on our team.” – Matt Davis



Thank you everyone who participated in another great pumpkin carving and costume contest and congratulations to the winners!

Can’t wait to see what you all have in store next year.



“Thank you to everyone who helped make the MiSubie Hell Cruise a success! We were able to raise over \$1,000 for the Humane Society of Huron Valley for Subaru Loves Pets Month! From

clearing the lot, to early morning set-ups, to tearing it all down at the end, and everything else in between, WE could not have done this without the AMAZING team WE have! THANK YOU!” – Valerie Niedermeier

### Congratulations for Your Years Of Service

Craig Pote	12/20/21	3 Years
Ilya Feldman	12/21/22	2 Years

### NONSTOP Team Member of the Month



“Unfortunately, there is not enough space on the page to describe what a great teammate and technician Josh is. He has been open to process changes, given excellent feedback which has helped us grow and be more

efficient over the last year. His leadership is reflected in the shop as he never hesitates to help and pass on his knowledge of the brand and makes everyone better around him! WE are so appreciative of Josh's hard work and dedication.” – Matt Davis

### Trainings

12/2 - WE Auto Leadership – Vision Board Part 2

12/5 & 12/13 - Subaru Product Training

12/19– Onboarding (REQUIRED FOR ALL NEW TEAM MEMBERS WITHIN THE LAST 30 DAYS)



12/3 – Book Club – One Word That Will Change Your Life

12/9 – Cookie Exchange

12/11 – Volunteering at the Community Kitchen

12/12 – Adopt-A-Family Gift Wrapping Party

12/13 - Volunteering with Michigan Foster Care Closet

12/14 – Holiday Party at 6pm

12/23 – Secret Santa Gift Exchange

12/25 – CLOSED FOR CHRISTMAS

1/1 – CLOSED FOR NEW YEARS